



Proposed 2025 Operating & Capital Budget
assuming the continuation of Climate Commitment Act
funding after June 30, 2025

This version will be presented to the Board of Directors for adoption should
Initiative 2117 fail to pass on November 5, 2024

Link Transit

2025 Operating Revenue Projections

Operating Revenues:	2024		2024		2025		Budget to Actual		Budget to Budget		
	Budget		Year End Projection		Budget		\$	%	\$	%	
Sales Tax	\$ 27,766,440		\$ 28,735,200	3.5%	\$ 29,740,932		\$ 1,005,732	3.5%	\$ 1,974,492	7.1%	
Federal Grants	4,323,051		3,741,996		3,820,578		78,582	2.1%	(502,473)	-11.6%	
5307 Formula Funding		1,499,469		1,728,452		1,764,749					
5307 STIC Funding		2,823,582		2,013,544		2,055,828					
DOT Grants	4,217,113		4,217,113		4,462,284		245,171	5.8%	245,171	5.8%	
5311 Grants											
- Commuter Service		650,000		650,000		712,500		62,500	9.6%	62,500	9.6%
- Leavenworth DART		53,000		53,000		54,625		1,625	3.1%	1,625	3.1%
- Chelan DART		109,457		109,457		270,978		161,522	147.6%	161,522	147.6%
5310 Grant - (Mobility Management)		106,000		106,000		113,000		7,000	6.6%	7,000	6.6%
TRIP-Link Grant		71,250		71,250		83,775		12,525	17.6%	12,525	17.6%
Special Needs Grant		1,441,453		1,441,453		1,441,453		-	0.0%	-	0.0%
Transit Support Grant		1,785,954		1,785,954		1,785,954		-	0.0%	-	0.0%
Interest Income	169,000		1,265,000		500,000		(765,000)	-60.5%	331,000	195.9%	
Investment Interest		200,000		1,200,000		450,000					
Sales Tax Interest		15,000		65,000		50,000					
Leases	19,200		13,800		12,000		(1,800)	-13.0%	(7,200)	-37.5%	
Trailways		12,000		12,000		12,000					
Café - Columbia Station		1,200		300		-					
TranCare		6,000		1,500		-					
Other/Non-Transportation	209,500		357,500		107,500		(250,000)	-69.9%	(102,000)	-48.7%	
Clean Fuels Program		200,000		85,000		85,000					
Misc Income		5,000		265,500		15,500					
WSTIP Grant		4,500		7,000		7,000					
Fares	-		18,000		20,000		2,000	11.1%	20,000	100.0%	
Rideshare Fares		-		18,000		20,000					
Total Operating Revenue	\$ 36,704,303		\$ 38,348,609		\$ 38,663,294		\$ 314,685	0.8%	\$ 1,958,991	5.3%	

Link Transit

2025 Operating Budget Summary

	2024		2025		Budget-vs-Projection		Budget-vs-Budget	
	Budget	Year End Projection	Budget	\$	%	\$	%	
Beginning Cash	\$ 18,274,392	\$ 20,263,087	\$ 15,919,305					
Revenues:								
Sales Tax	\$ 27,766,440	\$ 28,735,200	\$ 29,740,932	\$ 1,005,732	3%	\$ 1,974,492	7%	
Federal 5307 Formula Funding	4,323,051	3,741,996	3,820,578	78,582	2%	(502,473)	-12%	
Operating Grants	4,217,113	4,217,113	4,462,284	245,171	6%	245,171	6%	
Interest	215,000	1,265,000	500,000	(765,000)	-60%	285,000	133%	
Lease Revenue	19,200	13,800	12,000	(1,800)	-13%	(7,200)	-38%	
Miscellaneous	209,500	357,500	107,500	(250,000)	-70%	(102,000)	-49%	
Fares	-	18,000	20,000	2,000	0%	20,000	0%	
Total Revenues	\$ 36,750,304	\$ 38,348,609	\$ 38,663,294	\$ 314,685	1%	\$ 1,912,990	5%	

Expenses:								
Operations	\$ 13,856,179	\$ 13,662,160	\$ 14,765,287	\$ 1,103,127	8%	\$ 909,108	7%	
Administration	633,254	564,493	674,599	110,106	20%	41,345	7%	
Board of Directors	87,245	62,589	90,230	27,641	44%	2,985	3%	
Finance	899,548	854,718	773,569	(81,150)	-9%	(125,979)	-14%	
Computer Systems	1,347,813	1,277,510	1,474,054	196,544	15%	126,240	9%	
Administrative Services	1,703,215	1,395,787	1,112,722	(283,064)	-20%	(590,492)	-35%	
Property/Liability Insurance	784,486	755,099	1,020,500	265,401	35%	236,014	30%	
Planning	1,803,715	1,558,386	1,066,562	(491,824)	-32%	(737,152)	-41%	
Marketing	-	-	1,375,055	1,375,055	100%	1,375,055	100%	
Facilities Maintenance	1,346,814	1,202,915	1,548,257	345,342	29%	201,443	15%	
Vehicle Maintenance	5,475,780	4,908,734	5,869,758	961,024	20%	393,978	7%	
Total Expenses	\$ 27,938,049	\$ 26,242,391	\$ 29,770,593	\$ 3,528,201	13%	\$ 1,832,543	7%	
Excess Revenues Over Expenses:	\$ 8,812,255	\$ 12,106,218	\$ 8,892,701					

Ending Operating Cash			
Before Transfers	\$ 27,086,648	\$ 32,369,305	\$ 24,812,006
Transfer to Contingency Fund	(750,000)	(750,000)	(400,000)
Transfer to Vehicle Reserve	(1,700,000)	(1,700,000)	(5,500,000)
Transfer to Facility Reserve	(14,000,000)	(14,000,000)	(1,000,000)
Transfer to Sales Tax Refund	-	-	-
Ending Operating Cash	\$ 10,636,648	\$ 15,919,305	\$ 17,912,006

Performance Goals for 2025						
Based on Fully Allocated Costs						
	Fully Allocated Costs	2024 Actual Service Hrs	2025 Service Hrs	Change in Service Hours	% Change	
Fixed Route	\$ 21,659,211	126,825	128,700	1,875	1.5%	
Demand Response	\$ 8,111,381	47,496	50,000	2,504	5.3%	
Total	\$ 29,770,593	174,321	178,700	4,379	2.5%	
2025 Goals	Cost Per Hour	Cost Per Passenger	Boardings Per Revenue Hour	2024 Boardings	2025 Boardings	
Fixed Route	\$ 168.29	\$ 17.44	10.27	1,223,528	1,241,881	1.5%
Demand Response	\$ 162.23	\$ 75.56	2.36	101,942	107,344	5.3%
Total Boardings				1,325,470	1,349,225	

Link Transit 2024 vs 2025 Operating Expenses by Category

	2024 Budget	2024 Year-End Projection	2025 Budget	Budget-vs-Projection		Budget-vs-Budget		% of Total Budget	
				\$	%	\$	%		
Operating Expenses by Category:									
Wages	\$ 12,137,923	\$ 12,106,213	\$ 13,158,138	\$ 1,051,926	9%	\$ 1,020,216	8%	44%	
Benefits	9,015,678	8,774,794	9,662,113	887,319	10%	646,435	7%	32%	
Subtotal - Personnel	\$ 21,153,601	\$ 20,881,007	\$ 22,820,252	\$ 1,939,245	9%	\$ 1,666,651	8%	77%	
Services	\$ 1,931,384	\$ 1,521,860	\$ 1,882,668	\$ 360,808	24%	\$ (48,716)	-3%	6%	
Materials/Supplies	2,679,620	2,199,304	2,627,922	428,618	19%	(51,698)	-2%	9%	
Utilities	430,780	359,692	477,980	118,288	33%	47,200	11%	2%	
Property/Liability Insurance	784,486	755,099	1,020,500	265,401	35%	236,014	30%	3%	
Taxes	59,500	36,322	59,500	23,178	64%	-	0%	0%	
Purchased Transportation	239,000	53,944	190,000	136,056	252%	(49,000)	-21%	1%	
Miscellaneous Expenses	638,378	418,452	671,071	252,619	60%	32,693	5%	2%	
Leases/Rentals	21,300	16,712	20,700	3,988	24%	(600)	-3%	0%	
Subtotal - Operating & Maintenance	\$ 6,784,448	\$ 5,361,384	\$ 6,950,341	\$ 1,588,957	30%	\$ 165,892	2%	23%	
Total Operating Expenses	\$ 27,938,049	\$ 26,242,391	\$ 29,770,593	\$ 3,528,201	13%	\$ 1,832,543	7%	100%	

**Link Transit
2025 Capital Budget**

<i>Project Descriptions</i>	Funding Source		Capital Budget	Actual Spent	2025 Capital Budget
	<i>Grants</i>	<i>Reserves</i>			
Capitalization Threshold \$5,000					
Carried Over or Approved from 2024					
Rock Island Park and Ride	\$ -	\$ 750,000	\$ 750,000	\$ -	\$ 750,000
Entiat Park & Ride	-	450,000	450,000	-	450,000
Hay Canyon Park & Ride Preliminary Design	-	50,000	50,000	4,839	45,161
Scope & Bid to Re-coat Operations Base & Columbia Station	-	100,000	100,000	9,209	90,791
Dispatch Workstations	-	90,000	90,000	18,570	71,430
Bus Garage (Phase 1)	-	17,000,000	17,000,000	2,000,000	15,000,000
Total Carry Over from 2024	\$ -	\$ 18,440,000	\$ 18,440,000	\$ 2,032,618	\$ 16,407,382
Facility Maintenance Projects & Equipment:					
WSP Property Training Facility	\$ -	\$ 1,000,000	\$ 1,000,000	\$ -	\$ 1,000,000
Apple Blossom Center Land Acquisition	-	600,000	600,000	-	600,000
Café HVAC Improvements	-	250,000	250,000	-	250,000
Columbia Station Security Upgrades	-	100,000	100,000	-	100,000
Operations Facility Expansion Design	-	100,000	100,000	-	100,000
Bus Stop Improvements	-	500,000	500,000	-	500,000
Columbia Station DC Plug-in Chargers	-	80,000	80,000	-	80,000
Total Facility Maintenance Projects & Equipment:	\$ -	\$ 2,630,000	\$ 2,630,000	\$ -	\$ 2,630,000
Vehicles & Equipment:					
Four (4) Electric Paratransit Cutaways	\$ -	\$ 500,000	\$ 500,000	\$ -	\$ 500,000
Seven (7) Rideshare Vehicles	-	315,000	315,000	-	315,000
Nine (9) 30' BYD/RIDE Buses & Three (3) DC Chargers	5,942,718	3,783,306	9,726,024	-	9,726,024
Five (5) 30' BYD/RIDE Buses	4,462,500	787,500	5,250,000	-	5,250,000
Five (5) 300 kW DC Chargers	850,000	300,000	1,150,000	-	1,150,000
Side-by-Side with Snow Plow	-	31,000	31,000	-	31,000
Tractor with Snow Blower	-	44,000	44,000	-	44,000
Floor Sweeper/Scrubber	-	110,000	110,000	-	110,000
Tire Mount and Balance Machine	-	45,000	45,000	-	45,000
Air Brake Training Board	-	29,000	29,000	-	29,000
Total Vehicles & Equipment:	\$ 11,255,218	\$ 5,944,806	\$ 17,200,024	\$ -	\$ 17,200,024
Total 2025 Capital Budget Requests:	\$ 11,255,218	\$ 27,014,806	\$ 38,270,024	\$ 2,032,618	\$ 36,237,406

Link Transit
Operating Cash Flow Projections
For Years 2024 - 2034

	2024 Projection	2025 Budgeted	2026 Projection	2027 Projection	2028 Projection	2029 Projection	2030 Projection	2031 Projection	2032 Projection	2033 Projection	2034 Projection
Beginning Operating Cash	\$ 20,263,087	\$ 15,919,305	\$ 17,912,006	\$ 20,630,884	\$ 23,477,561	\$ 25,860,586	\$ 27,784,865	\$ 29,201,372	\$ 31,006,838	\$ 32,193,416	\$ 32,698,325
Operating Revenues	38,348,609 13.6%	38,663,294 0.8%	40,394,560 4.5%	42,120,277 4.3%	43,940,909 4.3%	45,861,676 4.4%	47,888,085 4.4%	50,025,947 4.5%	52,281,391 4.5%	54,660,884 4.6%	57,171,250 4.6%
Operating Expenses	(25,285,391)	(29,225,593)	(31,705,682)	(34,373,601)	(36,607,885)	(38,987,397)	(41,521,578)	(44,220,481)	(47,094,812)	(50,155,975)	(53,416,113)
Service Expansion	(957,000)	(545,000)	(570,000)								
Operating Expenses	(26,242,391)	(29,770,593)	(32,275,682)	(34,373,601)	(36,607,885)	(38,987,397)	(41,521,578)	(44,220,481)	(47,094,812)	(50,155,975)	(53,416,113)
(Increase) Decrease in Annual Expenses	(1,909,521) 7.8%	(3,528,202) 13.4%	(2,505,089) 8.4%	(2,097,919) 6.5%	(2,234,284) 6.5%	(2,379,514) 6.5%	(2,534,180) 6.5%	(2,698,903) 6.5%	(2,874,331) 6.5%	(3,061,163) 6.5%	(3,260,138) 6.5%
Net Surplus or (Deficit)	12,106,218	8,892,701	8,118,878	7,746,677	7,333,025	6,874,279	6,366,507	5,805,466	5,186,579	4,504,909	3,755,137
Ending Operating Cash Before Transfers	32,369,305	24,812,006	26,030,884	28,377,561	30,810,586	32,734,865	34,151,372	35,006,838	36,193,416	36,698,325	36,453,462
Transfers to Contingency Reserve	(750,000)	(400,000)	(400,000)	(400,000)	(450,000)	(450,000)	(450,000)	(500,000)	(500,000)	(500,000)	(500,000)
Transfers to Vehicle Reserve	(1,700,000)	(5,500,000)	(3,000,000)	(3,000,000)	(3,000,000)	(3,000,000)	(3,000,000)	(3,000,000)	(3,000,000)	(3,000,000)	(3,000,000)
Transfers to Facility Reserve	(14,000,000)	(1,000,000)	(2,000,000)	(1,500,000)	(1,500,000)	(1,500,000)	(1,500,000)	(500,000)	(500,000)	(500,000)	(500,000)
Transfers to Sales Tax Refund Reserve	-	-	-	-	-	-	-	-	-	-	-
Total Transfers to Reserve Accounts	(16,450,000)	(6,900,000)	(5,400,000)	(4,900,000)	(4,950,000)	(4,950,000)	(4,950,000)	(4,000,000)	(4,000,000)	(4,000,000)	(4,000,000)
Total Ending Operating Cash	15,919,305	17,912,006	20,630,884	23,477,561	25,860,586	27,784,865	29,201,372	31,006,838	32,193,416	32,698,325	32,453,462
Contingency Reserve	4,690,000	5,090,000	5,490,000	5,890,000	6,340,000	6,790,000	7,240,000	7,740,000	8,240,000	8,740,000	9,240,000
Vehicle Reserve	1,710,677	1,185,871	2,415,871	5,135,871	7,179,871	9,272,871	11,454,871	11,979,871	13,457,871	900,871	2,776,871
Facility & Equipment Reserve	19,655,905	1,698,523	498,523	1,398,523	1,298,523	1,198,523	2,098,523	1,998,523	1,898,523	1,798,523	1,698,523
Sales Tax Refund Reserve	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Total Ending Reserve Balances	\$ 27,056,582	\$ 8,974,394	\$ 9,404,394	\$ 13,424,394	\$ 15,818,394	\$ 18,261,394	\$ 21,793,394	\$ 22,718,394	\$ 24,596,394	\$ 12,439,394	\$ 14,715,394
Total Ending Cash	\$ 42,975,887	\$ 26,886,400	\$ 30,035,278	\$ 36,901,955	\$ 41,678,980	\$ 46,046,259	\$ 50,994,766	\$ 53,725,232	\$ 56,789,810	\$ 45,137,719	\$ 47,168,856